

On average CLIA Certified Agents generate **15% MORE SALES** than agents without CLIA training*



*2 Core Units: Oceans of Knowledge & Oceans of More Opportunity (Equivalent to the 25 modules that were part of "Oceans of Opportunity" training prior to April 2020.

HOW TO EARN CLIA POINTS:

CLIA	CLIA	CLIA Executive	CLIA	CLIA
Learning Academy	Cruise Line Training	Partner Training	Live (In-Person) Events	Virtual Events
20 points/course^ ^Cruise Champion = 40 points	2-20 points	5 points	20-40 points	3 points
CLIA	Cruise Experience	Ship Inspection	Endorsed CLIA	Previous CLIA Cruise
Masters Program	(CLIA cruise line)	(CLIA cruise line)	Cruise Line Events	Ship Employment
50-100 points	20 points	10 points	5-10 points	20 points



Points earned for Ship Inspections and Cruise Experiences have a life-cycle of 10 years. Points earned from all other eligible activities will remain on your profile.



To maintain your certificate, you must complete the refresher course named **"Cruise Dynamics"** every year. This online course is open from February - December, accessible via CLIA Members Hub -> Learning Academy.