## GUIDE TO CLIA CERTIFICATION

On average CLIA Certified Agents generate **15% MORE SALES** than agents without CLIA training\*



<sup>\*2</sup> Core Units: Oceans of Knowledge & Oceans of More Opportunity (Equivalent to the 25 modules that were part of "Oceans of Opportunity" training prior to April 2020.

## **How to earn CLIA Points**

CLIA Learning Academy	CLIA Cruise Line Training	CLIA Executive Partner Training	CLIA Events (In-Person)	CLIA Events (Virtual)
20 points/ course^ ^Cruise Champion = 40 points	2-20 points	5 points	20-40 points	3 points
CLIA Masters Program	Cruise Experience (CLIA Cruise Line)	Ship Inspection (CLIA Cruise Line)	Endorsed CLIA Cruise Line Events	Previous CLIA Cruise Ship Employment
50-100 points	20 points	10 points	5-10 points	20 points

## Life-cycle of points

Points earned for Ship Inspections and Cruise Experiences have a life-cycle of 10 years. Points earned from all other eligible activities will remain on your profile.

## Renewing your certificate

To maintain your certificate, you must complete the refresher course named "Cruise Dynamics" every year. This online course is open from February - December, accessible via CLIA Members Hub -> Learning Academy.